



NEWS RELEASE

FOR IMMEDIATE RELEASE

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Inland Private Capital Corporation Executive Honored with *Connect Media's* Next Generation Award

Oak Brook, Ill. – Inland Private Capital Corporation (“IPC”) today announced that Joe Binder, senior vice president of acquisition structure and finance, was honored as one of *Connect Media's* 2017 Next Generation Award winners. The Next Generation Awards recognize young leaders in the commercial real estate industry who are likely to be influential for years to come.

“It is truly an honor to be recognized for my accomplishments in the commercial real estate industry,” said Binder. “Our company's success wouldn't be possible without the hard work and dedication of our staff, and I'm grateful to be part of such a great team that continues to put forward the best possible product for our investor base.”

Over the past five years, Binder has been instrumental in IPC's growth, which has nearly tripled its assets under management and become the market leader in securitized 1031 exchange transactions. During this time, he oversaw the acquisition of nearly \$4 billion in assets, including shopping centers, single-tenant retail, medical office buildings, multifamily, self-storage and student housing. In conjunction with these acquisitions, he oversaw the placement of nearly \$3 billion in financing, across conduit, agency, bank, mezzanine and credit-tenant-lease debt structures, and the offering of a similar amount of equity in IPC-sponsored programs.

Binder joined IPC in 2008 and currently oversees IPC's acquisition and structuring process, including due diligence, financing and preparation of its private placement offerings. He is also one of five members on IPC's CEO Council, which is responsible for directing the company's long term strategic plans.

IPC was formed to provide replacement properties for accredited investors wishing to complete a tax-deferred exchange under Section 1031, as well as accredited investors seeking a quality, multiple-owner real estate investment. As of June 30, 2017, IPC had sponsored 206 private placement programs, which include 550 properties, comprised of over 34.91 million square feet of gross leasable area.

Binder was chosen as one of the ten national 2017 Next Generation Award winners.

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About Inland Private Capital Corporation



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Inland Private Capital Corporation, based in Oak Brook, Ill., offers replacement property investments for persons participating in a 1031 tax deferred exchange, as well as opportunities for accredited investors who are seeking a real estate investment. Inland Private Capital Corporation is a part of The Inland Real Estate Group of Companies, Inc., which is comprised of independent legal entities, some of which may be affiliates, share some common ownership or have been sponsored or managed by Inland Real Estate Investment Corporation or its subsidiaries. As of June 30, 2017, IPC had sponsored 206 private placement programs. The 206 private placement programs include 550 properties, comprised of over 34.91 million square feet of gross leasable area, and including 10,300 residential units, for an aggregate offering price of more than \$6.79 billion.