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Inland Securities Corporation Announces Appointment of Two New Vice Presidents

OAK BROOK, Ill. (February 15, 2017) – Inland Securities Corporation (“Inland Securities”), the exclusive dealer-manager and placement agent for real estate investment programs sponsored by Inland Real Estate Investment Corporation and Inland Private Capital Corporation, announced today that Carlos Hammer and Jonathan Freeman have joined the company as Vice Presidents – External Wholesalers.

In their positions, both Hammer and Freeman will serve as external wholesalers working to build relationships with current and new financial advisors. Hammer is currently working alongside the territory leadership of Inland Securities’ Senior Vice President, Charles Jensen, building networks in southern California and Hawaii. Freeman is currently working alongside the territory leadership of Inland Securities’ Vice President, Jeff Noblin, building networks in northern Texas.

Hammer comes to Inland Securities from Sammons Retirement Solutions, where he served as Regional Vice President – External Wholesaler. In his role, he was responsible for distributing and promoting retirement solutions including mutual funds and annuities, and successfully increased his territory’s sales by 37 percent from 2015 to 2016. Prior to his role with Sammons Retirement Solutions, Hammer served as Vice President – Hybrid Virtual Wholesaler at Griffin Capital Securities – Eagle Capital Markets Group, where he distributed alternative investment products and facilitated the launch of Eagle Capital Market’s Hybrid Virtual Wholesaler program. During his career, he has also held positions at Cole Capital, Voya/ING Investment Management and CompuPay.

Hammer received a Bachelor of Arts degree in Communications from Arizona State University. He also holds Series 7 and 63 securities licenses.

Freeman brings more than a decade of experience to his new position with Inland Securities. Prior to joining Inland Securities, he served as Regional Vice President for CION Securities where he guided advisors through the changing regulatory landscape while establishing new contacts and maintaining relationships for the firm. Prior to his role with CION Securities, he was Regional Vice President for RC Securities where he was responsible for more than \$350 million in sales and turned a starter territory into a \$140 million territory in two years. During his career, he has also held positions at Behringer Securities and HD Vest Financial Services.

Freeman received a Bachelor of Arts degree in Marketing from University of North Texas. He also holds Series 7 and 66 securities licenses.

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About Inland Securities Corporation

Inland Securities Corporation, member FINRA/SIPC, is the exclusive dealer manager and placement agent for real estate investment programs offered by Inland Real Estate Investment Corporation and Inland Private Capital Corporation. Additional information is available at www.inland-investments.com.